

Voltamp Transformers Limited

REF.: VTL/SEC/NSE/2023
26th October, 2023

To,
NATIONAL STOCK EXCHANGE OF INDIA LTD
Listing Department "Exchange Plaza,"
Bandra –Kurla Complex,
Bandra (E),
Mumbai 400 051

Scrip Code: VOLTAMP EQ

Dear Sir,

Sub.: Press release

Please find enclosed Press Release issued by the Company in connection with the financial results for the quarter and half year ended 30th September, 2023, announced today.

Kindly take this on your record and oblige us.

Thanking you,

Yours faithfully

For Voltamp Transformers Limited

SANKET KANUBHAI RATHOD
Digitally signed by SANKET
KANUBHAI RATHOD
Date: 2023.10.26 15:03:05
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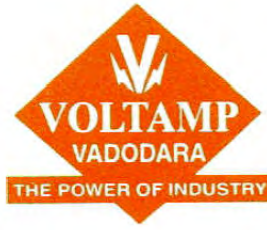
Sanket Rathod
Company Secretary & Compliance Officer

Encl: As above

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Fax : + 91 - 265 6141499 , 304 1499 **Email :** voltamp@voltamptransformers.com **Web :** www.voltampt ransformers.com **CIN :** L31100GJ1967PLC001437

Branches:

Ahmedabad / Bangalore / Bhubaneshwar / Chandigarh / Chennai / Coimbatore / Guwahati / Jaipur / Jamshedpur / Kolkata / Mumbai / Nagpur / New Delhi / Pune / Secunderabad



VOLTAMP TRANSFORMERS LIMITED

COMMENTS ON WORKING RESULTS AND BUSINESS SCENARIO

1) SALES & SERVICES REVENUE:

Date: 26.10.2023

(Rs. In Crores)

Sr. No.	Particulars	QTR II 2023-24	QTR II 2022-23	% age increase / (Decrease)	QTR I 2023-24
I	Total Revenue from Operations	381.39	317.63	20%	322.19
II	Volume (MVA)	2935	2674	10%	2751

2) SUMMARISED FINANCIAL RESULTS:

a) SECOND QUARTER:

Particulars	QTR II 2023-24	QTR II 2022-23	% age increase	QTR I 2023-24
Net Sales and Services Income	381.39	317.63	20%	322.19
Other Income	17.91	15.92	13%	23.03
Total Income	399.30	333.55	20%	345.22
Net Profit before Tax	83.64	59.68	40%	68.46
Less: Gain on Investment (Actual + Marked to Market)	17.38	14.74	18%	21.62
Operating Profit	66.26	44.94	47%	46.84
EBIDTA MARGIN	18.03	14.60	23%	14.90%

b) FIRST HALF (6 MONTHS) PERIOD:

Particulars	2023-24 (Rs. Crores)	2022-23 (Rs. Crores)	% age increase
Net Sales and Services Income	703.58	587.78	20%
Other Income	40.94	15.51	164%
Total Income	744.52	603.29	23%
Net Profit before Tax	152.10	93.11	63%
Less: Gain on Investment (Actual + Marked to Market)	39.00	13.39	191%
Operating Profit	113.10	79.72	42%
EBIDTA MARGIN	16.60%	14.06%	18%
VOLUME (MVA)	5686	5070	12%

(P.T.O)

- 3) Break up of OTHER INCOME (INVESTMENT) of Rs. 17.38 crores for the Quarter ended 30th September 2023:

	Rs. crores
a) Interest Income (Tax Free Bond + Taxable Bond)	4.74
b) Capital Gain (Short term + Long term) (Debt + Equity)	
Actual realised capital gain (with original acquisition cost: Rs. 5.57 crore)	2.36
c) Net Gain arising on Financial assets (designated as FVTPL) (Marked to Market adjustment) (BOOK ENTRY)	10.27

4) **WORKING CAPITAL:**

Updated status of receivables, inventory, investments and creditors:

(Rs. in crores)

Sr. No	Particulars	Sep-22	Dec-22	Mar:23	Jun-23	Sep-23
I	Receivables	113.17	112.01	226.42	95.55	206.53
II	Inventory	310.88	254.34	174.77	205.30	206.02
III	Creditors	16.5	8.85	3.01	33.16	16.12
IV	Investments	586.62	640.64	717.61	854.21	809.37

5) **RETURN ON CAPITAL EMPLOYED FOR THE FIRST HALF YEAR: (ANNUALISED)**

		2023-24 (Rs. Lakhs)	2022-23 (Rs. Lakhs)
a)	on business operations:	60.92%	41.43%
	- EBIT excluding investment income	11364.78	8015.52
	- Average Capital Employed in business	37312.05	38691.84
b)	on Investment:	10.22%	*4.67%
	- Income from Investment	3900.31	1339.29
	- Average Investment	76348.86	57394.72

*During the first half of FY: 2022-23 on account of back to back rate hike by the RBI Yields of debt fund becomes negative and impacted NAV of the Schemes and resulted in mark to market loss to the tune of Rs.5.30 crores as at 30th June, 2022. Hence ROCE on investment is not comparable for first half of the FY:2022-23.

ROCE on investment for first half of FY:2023-24 improved compared to same period for previous year on account of increase in allocation to fixed income products i.e. Govt Securities.

(P.T.O)

6) RECASTED EMPLOYEE COST:

(Rs. in crores)

Particulars	QTR II 2023-24	QTR II 2022-23
Employee Cost		
a) On pay roll: Under the head: Employee Benefit Expenses	13.45	10.29
b) On Contract: Under the head: Other Expenses – Labour Charges	5.99	4.21
Total (Rs. in crores)	19.44	14.50

7) UPDATE ON OPERATIONS AND MARKET:

- The Company Operations for the first half of the current financial year are satisfactory and order booking, production and despatches in line with the budgeted numbers.
- Operating margin for the first half of the year are much better than budgeted numbers largely due to procurement of raw material at lower cost and also effect of operating leverage.
- With Geopolitical tension crude oil prices are on rise and rupee depreciation against US dollars will lead to marginal increase in input material cost for unexecuted orders of past.
- In the run up to the 2024 general election, there is likely slowdown in ordering of the government funded projects going forward.
- Enquiry pipelines is healthy and is expected to continue.
- The Company is gearing up to meet up with increased competitive pressures in market with many players from unorganised segment and sick/ partially functioning players getting revived with the increased opportunities. In changed scenario, customers have better bargaining power in terms of prices and terms. This will impact realisation.
- The new order book for the first half of the current FY: 2023-24 is Rs.896 crores (7037 MVA) as against Rs. 737 crores (5825 MVA) for same period in previous year : growth of 21.58% in value terms and 20.81% in MVA terms.
- India Inc's CAPEX spending shows a good recovery in FY 23, with total CAPEX rising above pre-pandemic level for the first time. However, project announcements show a moderation in CAPEX in H1 FY 2024. Even though there are down side risk to domestic as well as external demand and higher cost of money which can lead to firms postponing their CAPEX plans, the conditions continue to remain suitable for a strong uptick in private capex with improvement in capacity utilisation levels and a deleveraged balance sheet. Even though the cost of money remains high, the global monetary policy cycle has neared its peak and the major central banks are expected to start their rate cutting journey in the next calendar year. This give hope that the private CAPEX will gather further momentum going forward.

8) **ORDER BOOK & REVENUE VISIBILITY:**

The Company is aiming for healthy growth in its SALES & SERVICES revenue during the current year 2023-24. The opening order book at 01st April, 2023 was Rs. 602.66 crores (5859 MVA) and new orders worth Rs. 896 crores (7037 MVA) got added from April, 2023 onwards till 30th September 2023 giving as on date REVENUE visibility of Rs. 1498.66 crores (12896 MVA). New orders will be booked from October 2023 onwards, few of them will be for the current year delivery.